European armament procurement
How does it work?
The role of OCCAR
Luxembourg, 14 May 2019
CPABILITY PLANNING in Europe

NATIONAL PLANNING PROCESS

NATO DEFENCE PLANNING PROCESS

EUROPEAN PLANNING PROCESS

CAPABILITY SHORTFALLS
Organisation for Joint Armament Co-operation

European Armament Procurement: ways and means

✅ Nationally

✅ In cooperation

Lead Nation

Joint Programme Office

Programme Manager

OCCAR

P-3
European Armament Procurement: OCCAR sources

New Programmes

OCCAR Member States

Other States

Development co-funding
What is OCCAR?

:: OCCAR (Organisation Conjointe de Coopération en matière d'Armement) is an international organisation for the management of cooperative defence equipment programmes;

:: OCCAR was created through the “Convention”, an international treaty.
The role of OCCAR

OCCAR Convention – European vocation:

**Preamble:**

- „to improve the competitiveness of the European defence technological and industrial base,
- „Convinced that a strengthening of their co-operation in defence equipment will contribute to the establishment of a European security and defence identity ... “.

**Article 1:**

- “A European organisation, the “Organisation for Joint Armament Co-operation” (OCCAR)) is hereby established.”
OCCAR membership

Vision: Be a center of excellence for armaments procurement

Current Member States:
- BE
- FR
- DE
- IT
- ES
- UK

Current (non-Member) Programme Participating States:
- FI
- LT
- LU
- NL
- PL
- SE
- TR
OCCAR organisation and way of working
OCCAR organisation and way of working

Rules and procedures

Policies, Processes and Methods laid down in OCCAR Management Procedures (OMPs) + underlying internal rules

⇒ ISO-certified Quality Management System

OMPs on www.occar.int
OCCAR: Key success factors

- Over 20 years experience in complex defence programmes
- Flexible, both in terms of participants and programme integration;
- Set of agreed rules and ISO-certified processes;
- Best practice programme management techniques;
- Empowered Programme Managers;
- Central Office Support to Programme Divisions;
- Through Life Management approach;
- “Global Balance” replacing “Juste Retour”;
- Competition for OCCAR posts.
OCCAR Portfolio (II)

- LSS
- European MALE RPAS
- MMF
- MUSIS
- PPA
- TIGER

Organisation for Joint Armament Co-operation
“OCCAR Delivers”

- As of today: 159 TIGER
- As of today: 505 BOXER
- As of today: 79 A400M
- 2016: All 15 FSAF FREMM
- 2007: All 29 COBRA

Total Programme Ceiling: >66 B€

Op Budget 2019: > 4 B€  Admin Budget 2019: > 59 M€

Overhead = 1.3 %
The EU concrete initiatives towards cooperation

EDAP (Nov 2016)

**Measures**
- Fostering investments in defence supply chains
- Strengthening the single market for defence
- Maximising civil/military synergies across EU policies

**Financial support**
- PADR: 90 M€ 2017-2019
- EDIDP: 500 M€ 2019-2020
- EDF: 13 Bn€ 2021-2027

PESCO (Dec 2017)

- 25 MS
- 34 projects, 25 by commitments
- Cooperation the norm
- Increase defence investment
- “OCCAR preferred management organisation”

OCCAR involvement

Organisation for Joint Armament Co-operation
Europe faces critical capability shortfalls
EU Global strategy calls for a strategic autonomy
Fragmentation of the defence market difficult to overcome
No nation can afford launching unilaterally technologically complex programmes
Cooperation is the solution
The current European initiatives will shape the future of the Defence market in Europe
OCCAR Convention promotes cooperation, free competition and industrial consolidation
OCCAR is a lean & flexible European organisation, offering a modern, through-life programme management & governance framework.
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